



NORTH CAROLINA

BEAD Program Impact Assessment

Eligible Locations

How many unserved/underserved locations are eligible for BEAD funding?

10% **422K LOCATIONS** **OF NORTH CAROLINA LOCATIONS LACK HIGH-SPEED BROADBAND IN JUN 2023**

VS. 9% STATE/TERRITORY AVERAGE

UNSERVED LOCATIONS, JUN. 2024



Are estimated to lack broadband access at 25/3 Mbps

UNDERSERVED LOCATIONS, JUN. 2024



101.4K **LOCATIONS**

Are estimated to lack broadband access at 100/20 Mbps

These locations are primarily in rural areas and are eligible for BEAD funding to deploy broadband service.

Total Funding

How much capital funding is the State/Territory estimated to have?

\$1.5B

IN BEAD FUNDING HAS BEEN **ALLOCATED TO NORTH CAROLINA**

VS. \$743M STATE/TERRITORY AVERAGE

ESTIMATED BEAD FUNDING:

BEAD Funds allocated by NTIA

\$1.5B

Estimated Provider Match

\$790M

Estimated Total Capital

\$2.3B

The provider match is estimated using a high-level service provider business case. See national summary deck for full details.

Deployment

How many locations can be covered with fiber and other technologies?

\$786M-\$857M

OF BEAD FUNDS IS REQUIRED TO **BUILD HIGH-SPEED BROADBAND** TO ALL ELIGIBLE LOCATIONS

DEPLOYMENT SCENARIOS:



Baseline Fiber

ກຸດດຸກ Maximum Fiber

100% LOCATIONS **REACHED**

98% **LOCATIONS** FIBER **LOCATIONS REACHED**

100% 100% **FIBER LOCATIONS**

\$1.6B TOTAL CAPITAL COST

\$747M REMAINING BUDGET **TOTAL CAPITAL COST**

\$676M **REMAINING BUDGET**



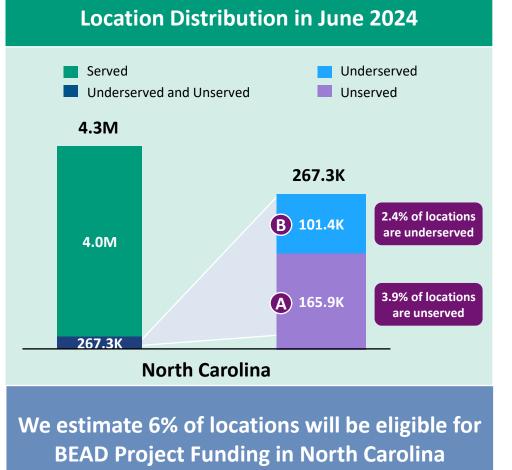




Estimate Eligible Locations

North Carolina | Estimated Eligible Locations for BEAD Projects

	Unserved (less than	Underserved (less than	Location Distribution in Ju
June 2023 FCC Broadband Locations	25Mbps/3Mbps) 283.4K	100Mbps/20Mbps) 138.9K	Served Underserved and Unserved 4.3M
 Subsidy Program Funded Locations¹ 	92.7K	37.5K	4.0M 267.3K B 101.4K
Incremental Build ² (13% annual build, for 12 months)	24.8K		267.3K North Carolina
Jun. 2024 Estimated Eligible Locations	165.9K A	101.4K B	We estimate 6% of locations will BEAD Project Funding in Nort





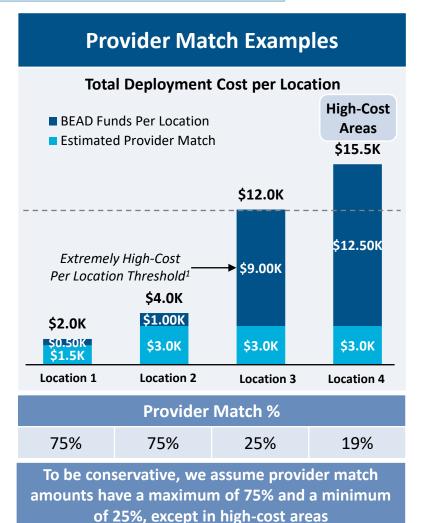


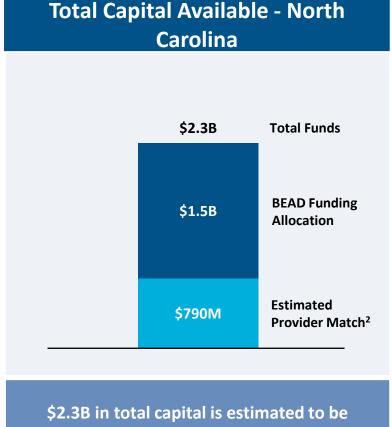
^{1.} Locations with "commitments" to receive support from federal subsidy programs

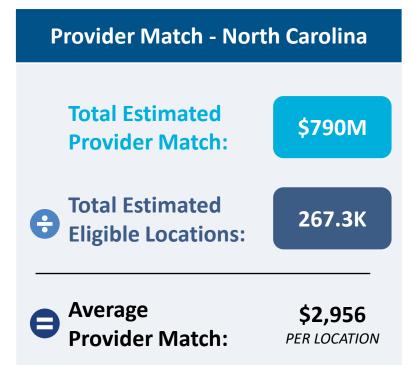
^{2.} Given the uncertainty around the magnitude of locations moving from unserved to underserved, we have not made incremental builds adjustments to underserved locations BEAD eligible locations does not account for state-specific eligibility rules set forth in Initial Proposals Source: Cartesian, FCC National Broadband Map (June 2023 data, released in November 2023)

Calculate BEAD Funding

North Carolina | BEAD Funding & Estimated Provider Match







\$2.3B in total capital is estimated to be available to serve unserved/underserved North Carolina locations (combining BEAD funding and estimated provider match)

We estimate the average provider match will be \$2,956 – provider matches will be 75% where cost to deploy is less than \$4K

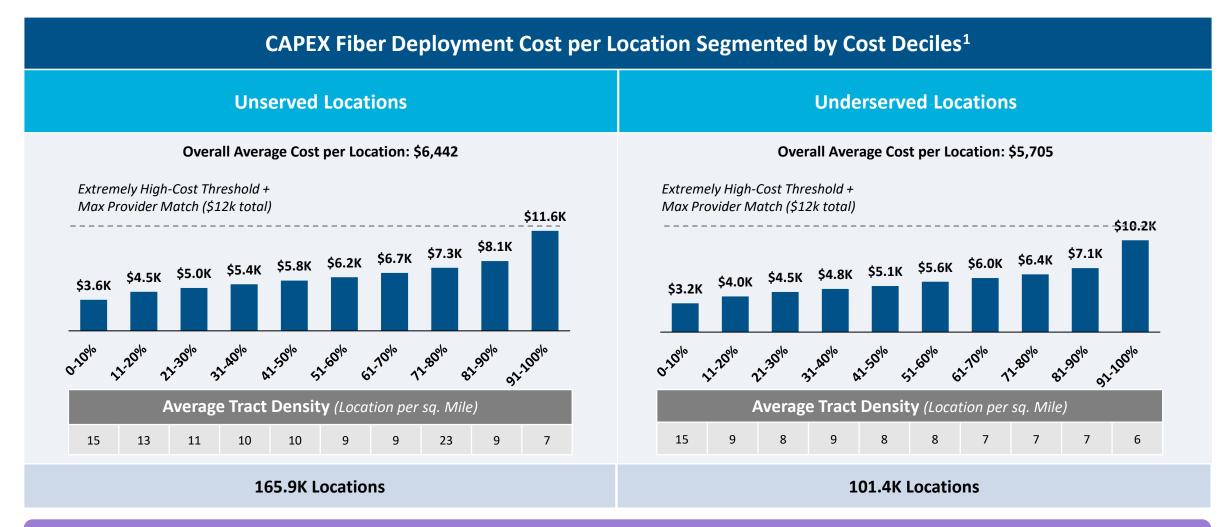
^{2.} In reality, providers will determine the viable level of match funding for each project using a business case model. They will be willing to contribute a greater match in some locations and less in others. Locations which are hardest to serve may need to be fully funded by BEAD with no match. Competitive bidding should drive provider matches towards this level. Source: Cartesian, FCC National Broadband Map (June 2023 data, released in November 2023), Benton, NTIA





^{1.} The model uses a \$9k threshold, however, States/Territories will individually need to determine their appropriate extremely high-cost threshold

North Carolina | Cost to Deploy Fiber by Decile



100% of locations are estimated to fall below the High-Cost Threshold + Provider Match



Baseline Fiber Deployment SCENARIO: Below High-Cost Threshold Above High-Cost Threshold PRIMARY ACCESS TECHNOLOGY: **FIXED WIRELESS FIBER** Fiber is first deployed to unserved locations below extremely high-cost threshold, from least expensive to most If there are funds leftover... Unserved locations above the extremely high-cost **FUNDING** threshold are then served with fixed wireless **PRIORITIZATION: (\$)** If there are funds leftover... Remaining funds used to deploy fiber to as many underserved locations below the high-cost threshold, while retaining enough funds to serve remaining underserved locations with fixed wireless More funding for other eligible programs **OUTCOME:**



Below High-Cost Threshold

Above High-Cost Threshold

FIBER

FIBER & FIXED WIRELESS

Fiber is deployed to low-cost areas first across both unserved and underserved locations

Model optimizes to maximize fiber locations and achieve full coverage within budget

As many locations as possible are served with fiber, while leaving budget for fixed wireless when 100% fiber coverage is not possible



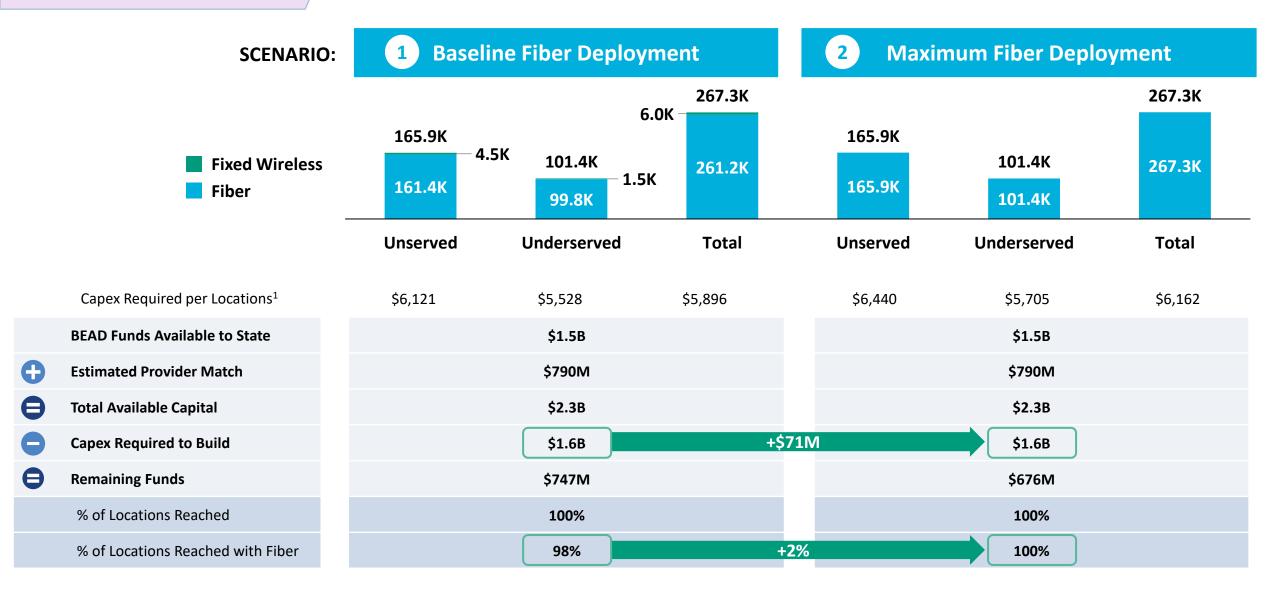
More locations reached with fiber

VERSION 4.0



Develop Deployment Scenarios

North Carolina | Scenario Analysis Results



Funding to deploy fiber before the maximum \$3k provider match per location
 Source: Cartesian, FCC National Broadband Map (June 2023 data, released in November 2023), Benton, NTIA Confidential and Proprietary — Copyright © 2024 Cartesian, Inc. All rights reserved.





North Carolina | Conclusion



Funding Summary



Key Findings

North Carolina is expected to receive

\$1.5B in BEAD funding



\$790M in estimated provider matching

We estimate the funding is sufficient to reach all of North Carolina's 267.3k eligible locations with highspeed broadband North Carolina appears well positioned to reach all eligible premises and have funding for other BEAD eligible programs

A Baseline Fiber Deployment...



Maximizing Fiber...

- Leaves \$747M additional funds for affordability programs
- Reaches 98% of locations with fiber
- Requires 2% to be reached with other tech.

- Leaves \$676M additional funds for affordability programs
- Reaches 100% of locations with fiber
- Requires 0% to be reached with other tech.

States/Territories will set their own extremely high-cost threshold and may choose a threshold or funding paradigm different from these two scenarios

North Carolina | **ACA Connects Members**

Member Name
Atlantic Broadband
Belhaven Cable TV, Inc.
Catawba Services, Inc.
Cherokee Cablevision
City Of Wilson dba Greenlight
CND Acquisition Co, LLC
Community Television Co, Inc.
Consolidated Communications, Inc.
Hotwire Communications Ltd
Lumos
Mediacom, LLC
Metronet
Nfinitylink Communications, Inc.
Piedmont Communications Services, Inc.
Skyline Telephone Membership Corporation
Starvision, Inc. dba Star Communications
TDS Telecom
Vyve
Wilkes Communications, Inc.

VERSION 4.0





www.acaconnects.org

GRANT SPELLMEYER

PRESIDENT AND CEO

GSPELLMEYER@ACACONNECTS.ORG

BRIAN HURLEY
CHIEF REGULATORY COUNSEL
BHURLEY@ACACONNECTS.ORG

www.cartesian.com

MICHAEL DARGUE
VICE PRESIDENT
MICHAEL.DARGUE@CARTESIAN.COM

SAMUEL KORNSTEIN
MANAGING DIRECTOR
SAMUEL.KORNSTEIN@CARTESIAN.COM